

## **GRANT WRITING**

AFRICAN LEADERS TRAINING

## **OUR SPEAKERS...**

SSDP Africa Leaders Training



Date: Thursday 4th November, 2021

7pm WAT/6pm GMT

This training will give you keen insights into grant writing and project proposals. It'll be particularly helpful for those interested in applying for our International Impact Grant.







ssdp



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## **AGENDA**

- Identifying funding opportunities
- Assessing the opportunity
- Developing an idea
- Designing the project
- Writing the grant proposal

#### **IDENTIFYING GRANT OPPORTUNITIES**

**Identify your needs** (Before looking for funding)

- 1. What are your strategic goals?
- 2. What types of projects fit your strategic goals?
- 3. What programs do you currently run/have you run in the past?
- 4. What program expansions would align with your strategic goals?
- 5. What projects are most badly needed to achieve your goals?

#### **Identify Funding Sources**

You are looking for sources that share some of the same values, goals, or mission as you.

#### **Potential Sources**

- SSDP International International Impact Grant
- 2. Universities
- 3. Granting organisations

#### **ASSESSING GRANT OPPORTUNITIES**

- What type of funding? \_\_\_\_\_\_
   Project/Operational
- 2. What are the objectives of the grant?
- 3. What types of activities is the grant funding?
- 4. What is the duration and timeline of the grant?
- Does your group fit the grant criteria? (country of registration, type of organisation, etc.)
- 6. How much funding is available?

- 1. What type of funding are you looking for?
- 2. Do these objectives align with your strategic goals?
- 3. Are these activities you have the capacity to organise? Would these activities help you achieve your strategic goals?
- 4. Will you have capacity throughout the lead up, duration and follow up of the project to organise the project?
- 5. Do you qualify for this grant?
- 6. Do you have the capacity/experience to manage the amount of funding available?

#### **DEVELOPING AN IDEA**

#### **PROBLEM STATEMENT**

- WHAT is the problem? (issue)
- WHO is affected by the problem? (target group)
- WHERE is the problem happening? (location)
- WHY is the problem happening? (causes)

By answering these questions you can develop **outcomes/impact** for your project.

## **OUTCOME**

The result or effect of an action or event

## **OBJECTIVE**

Something that you plan to do in order to achieve your outcome

### **DESIGNING THE PROJECT**

#### **ACTIVITIES**

- Brainstorm activities that will meet your objectives
- Activities should be clear & concise
- Check the grant information to see what types of activities are covered
- Does every activity contribute to achieving an objective & ultimately the outcome?
- Are the activities effective & efficient at achieving the outcome?
  - Are the activities accessible to the target group?
  - o Are the activities cost-effective?
  - Are the methods used the most effective?

#### **PREPARATION**

- Everything you do before the activities begin
  - Info packs for participants & facilitators
  - Organising a venue & logistics
  - Preparing content such as presentations, statements, etc.
  - Making partnership agreements

#### **FOLLOW UP**

- How will you assess whether or not you have achieved your objectives & outcome? (e.g. pre & post project surveys)
- How will you ensure the effects of the project will be long lasting?

# WHAT MAKES A GOOD PROJECT PROPOSAL?

- Effective methods
- Cost-effective
- Accessible to target group
- Clear outcome that aligns with the grant goals
- Clear objectives that will achieve the outcome
- All activities clearly achieve objectives
- Thought-out preparation phase
- Comprehensive follow-up phase

